

The Benefits of DOTmed Full-Service Medical Equipment Auctions And Clean Sweep Program



JPC has selected DOTmed.com to assist our members in the sale of their used equipment and idle assets.

DOTmed is the leading public medical equipment marketplace, and the leader in online medical equipment auctions with more than 10 years' experience. They have more than 115,000 registered users. Their address is: www.dotmed.com

A prime factor in the selection of DOTmed is their commitment to "repurposing" your equipment (instead of liquidating it). Repurposing finds a buyer who wants the unit, resulting in a higher sale price.

With more than 15,000 unique visitors a day, DOTmed has the critical mass that makes online auctions work.

In a Full-Service Auction, DOTmed's Auction Team assists with everything; including:

- Evaluating the asset
- Inventorying, photographing the asset
- Posting the auction online, recommending pricing
- Negotiating with bidders
- Assisting with the deinstallation, crating, shipping, insurance and export paperwork if necessary.

Most important: DOTmed collects payment from the Winning Bidder and pays you before the equipment leaves your facility.

In addition DOTmed offers their Clean Sweep Auction Program, which is designed to remove multiple idle assets from your facility. DOTmed will take both salable and non-salable items with this service.

DOTmed personnel know medical equipment, they know how to appraise it, and they know how to handle it and ship it.

Their standard commissions are among the most competitive in the industry, and JPC has contracted to get a 10% discount off those rates for our members.

We believe DOTmed is best-suited to assist you in getting the most for your used equipment — with the least work, inconvenience, and hassles. In addition, "repurposing" gives your medical equipment a new lease on life.

For more information, or questions feel free to contact Philip Jacobus (President) at 212-742-1200, or phil@dotmed.com.