



CHARTER MEMBERS:



PhyndUs™



## Acute Care PROMOTION



### Additional Discounts available on Hill-Rom Products! So, Jump on a Special Bulk Buy

#### Savings Available to Acute Care Facilities Beds, Surfaces, Stretchers, Furniture

#### Why Purchase Hill-Rom Products?

Hill-Rom has been a long-time preferred partner of MAGNET and its members. In recognition of our new and renewed contract we're launching a bulk buy savings promotion.

The savings applies to all purchased Hill-Rom capital products under the MAGNET agreement, including our Acute Care beds.

Hill-Rom draws on a heritage of over 80 years of innovation and excellence to help improve patient outcomes and caregiver safety, while enhancing efficiency.

#### Bulk Buy Savings Promotion of Hill-Rom NOW:

#### Base Contract Discount + Large PO Discount = BIG SAVINGS!

1. Start with your MAGNET Contract Base Product Discount % and add:
2. Acute Large PO Discount:

(Was \$250K) Now \$100,000 to \$500,000	1% is now 2%
\$500,001 to \$1,000,000	2% is now 4%
\$1,000,001+	3% is now 6%

#### 3. BIG SAVINGS - ACT NOW!

#### PRODUCT EXAMPLES:

Advanta 2 Med/Surg Bed	24% discount + 0 to 6% discount = 24% to as much as 30% discount
Stretcher	42% discount + 0 to 6% discount = 42% to as much as 48% discount
Premier Stretcher	22% discount + 0 to 6% discount = 22% to as much as 28% discount
Overbed Table	26% discount + 0 to 6% discount = 26% to as much as 32% discount

#### Additional Terms

Purchase Orders received between 1/15/2012 and 3/15/2012 and shipped by 7/15/2012.

#### You must indicate MAGNET Contract and Bulk Buy on PO.

Contact Hill-Rom or MAGNET for more information.

Volume on PO's that include acute and post acute facilities will be considered separately. This promotion can't be combined with other offers. All other terms contained in the Agreement regarding the Large PO Discount apply.