



CHARTER MEMBERS:



PhyndUs™



Post Acute Care PROMOTION



Enhancing Outcomes for Patients and Their Caregivers...

Additional Discounts available on Hill-Rom Products! So, Jump on a Special Bulk Buy

Savings Available to Post Acute Care Facilities Beds, Surfaces, Furniture

Why Purchase Hill-Rom Products?

Hill-Rom has been a long-time preferred partner of MAGNET and its members. In recognition of our new and renewed contract we're launching a bulk buy savings promotion.

The savings applies to all purchased Hill-Rom capital products under the MAGNET agreement, especially all of our Post-Acute beds.

Hill-Rom draws on a heritage of over 80 years of innovation and excellence to help improve patient outcomes and caregiver safety, while enhancing efficiency.

Bulk Buy Savings Promotion of Hill-Rom NOW:

Base Contract Discount + Large PO Discount = BIG SAVINGS!

1. Start with your MAGNET Contract Base Product Discount % and add:
2. Post Acute Large PO Discounts:

\$25,000 to \$50,000	1% is now 2%
\$50,001 to \$100,000	2% is now 4%
\$100,001+	3% is now 6%

3. BIG SAVINGS - ACT NOW!

PRODUCT EXAMPLES:

LTC 80 Bed	18% discount + 0 to 6% discount = 18% to as much as 24%
LTC 300 Wound Surface	14% discount + 0 to 6% discount = 14% to as much as 20%

Additional Terms

Purchase Orders received between 1/15/2012 and 3/15/2012 and shipped by 7/15/2012.

You must indicate MAGNET Contract and Bulk Buy on PO.

Contact Hill-Rom or MAGNET for more information.

Long Term acute care facilities are encouraged to consult their sales representative to determine if they qualify to participate. Volume on PO's that include acute and post acute facilities will be considered separately. This promotion can't be combined with other offers. All other terms contained in the Agreement regarding the Large PO Discount apply.